On a strong footing.

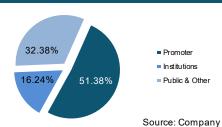




CMP Rs 119 Target Rs 157 Result Update – BUY

Key Share Data	
Face Value (INR)	1.0
Equity Capital (INR Mn)	377.5
Market Cap (INR Mn)	44,920.9
52 Week High/Low (INR)	139/89
6 months Avg. Daily Volume (NSE)	9,30,999
BSECode	506590
NSECode	PCBL
Reuters Code	PCBL:NS
Bloomberg Code	PCBL: IN

Shareholding Pattern (as on June 2022)



Key Financials (Rs Million)

Particulars	FY21	FY22	FY23E	FY24E
Net Sales	26,595.2	44,464.2	60,815.5	68,476.4
Growth (%)	- 18.0%	67.2%	36.8%	12.6%
EBITDA	5,083.3	6,333.6	7,303.1	8,693.6
PAT	3,122.7	4,271.2	4,736.7	5,383.5
Growth (%)	10.1%	36.8%	10.9%	13.7%
EPS (INR)	18.1	11.3	12.5	14.3
BVPS (INR)	111.8	69.0	76.6	84.8

Key Financials Ratios

Particulars	FY21	FY22	FY23E	FY24E
P/E(x)	6.6	10.5	9.5	8.3
P/BVPS (x)	1.1	1.7	1.6	1.4
Mcap/Sales (x)	8.0	1.0	0.7	0.7
EV/EBITDA (x)	5.2	8.4	7.4	6.2
ROCE(%)	15.9%	16.5%	16.6%	17.8%
ROE(%)	14.2%	16.5%	16.2%	17.5%
EBITDA Mar(%)	19.1%	14.2%	12.0%	12.7%
PAT Mar (%)	11.7%	9.6%	7.8%	7.9%
Debt - Equity (x)	0.3	0.3	0.2	0.2

Source: Company, SKP Research

1 Yr price performance PCBL; vis-à-vis BSE Small Cap



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Company Background & Product Highlights

PCBL (formerly Phillips Carbon Black Ltd.), incorporated in 1960 in collaboration with Phillips Petroleum Company, is a part of RP-Sanjiv Goenka Group. It is the largest manufacturer of carbon black (CB) in India (~10% market share in Asia-ex China) and seventh largest in the world, having an aggregate installed capacity of 6,03,000 MTPA and co-generation power capacity of 91 MW spread over four locations viz. Durgapur (W.B.), Palej and Mundra (Gujarat), and Kochi (Kerala). CB is used as a reinforcement material providing tensile strength to tyres and other industrial rubber goods and forms 23% by volume of tyre weight and 10% by value of tyre cost.

Investment Rationale

Mixed performance – Export market witnessed demand softness while domestic demand remained stable

- ▶ During Q1FY23, PCBL net sales increased by 40.4% y-o-y and 15.6% q-o-q to Rs 14,090.7 mn, mainly on account of higher realisation led by higher crude prices. The domestic market witnessed better demand with easing of supply chain issues and improving rural demand, while export demand was soft led by geopolitical issues in Western Europe.
- ▶ Domestic volume increased by 5.5% y-o-y to 77,097 MT (vs. 77,015 MT in Q4FY22) while, export volume declined by 11.2% y-o-y to 32,280 MT (vs. 36,350 MT in Q4FY22). During the quarter, CB realisation increased by ~39.1% y-o-y and 18.5% q-o-q to Rs 1,25,611/tonne on account of higher crude prices. Further, with rising demand for power in the country and consequent increase in power tariffs, the realisation from power sales improved from Rs 2.65/kWh to Rs 4.06/kWh.
- With growing demand coupled with increasing global reach and new customer additions, PCBL continues to witness traction in demand for specialty grade CB (SCB), with sales of 9,867 MT during the quarter vs. 7,283 MT in Q1FY22 and 11,149 MT in Q4FY22.
- ▶ The management remains cautiously optimistic in the near term as geopolitical scenario remains extremely volatile with large fluctuations in both international crude prices and currency, and remains hopeful of normalcy returning back to market soon.
- ▶ Domestic market demand is showing healthy growth on the back of a recovery in OEM sales, replacement demand, easing of supply chain issues and improving rural demand. With consolidation of capacities in China and geopolitical issues in Western Europe, the supply side challenges are expected to remain in near future. This has opened a multi-year opportunity for Indian CB players. Further, ocean freight rates have started softening, which may continue as global supply chains are restored.
- ▶ The CB industry in general and PCBL in particular is expected to benefit from the completion of a strong capex being undertaken by the domestic tyre industry. However, near-term uncertainty remains and thus, we have lowered PCBL CB sales volume to 4,75,000 MT and 5,35,000 MT, against our earlier projection of 4,95,000 MT and 5,70,000 MT respectively for FY23E and FY24E. Realisation is also likely to remain firm on account of higher crude prices.

Timely capex for capacity addition to propel growth and lend visibility

- ▶ PCBL(TN) Ltd, a wholly owned subsidiary of PCBL has been incorporated for implementing the greenfield project of 1,47,000 MTPA of CB and 25 MW of CPP over 60 acres of land in Tamil Nadu at a total investment of ~Rs 8 bn. The plant is expected to be commissioned by 2022 end, benefits of which will start reaping from FY24E onwards.
- ▶ Further, the Company has announced a brownfield 40,000 MT of SCB capacity at Mundra which is also expected to get commissioned by FY23E. Thus, with commissioning of new SCB capacities, the Company expects strong growth in sales volume in coming years.
- ▶ The 7 MW power plant in Kochi is under commissioning stage, post which power generation capacity will enhance from current 91 MW to 98 MW.

EBITDA/tn to stable at ~16,000/tn by FY24E led by better product mix

- ▶ During Q1FY23, PCBL reported EBITDA/tn of ~Rs 17,806/tn vs. ~Rs 14,404/tn reported in Q1FY22 and ~Rs 11,507/tn in Q4FY22 on back of a conducive demand-supply scenario and improved performance from power and specialty business.
- ▶ Going forward, brownfield nature of expansion will kick in; operating leverage benefits coupled with an increasing share of SCB (better product mix) are expected to lead to EBITDA/tn of ~Rs 16,000/MT by FY24E.

Valuation

PCBL is on a strong footing led by buoyancy in tyre demand coupled with operating leverage benefits and strong cash flow generation. We have valued the stock on the basis of P/E - method of relative valuation - of 11x of FY24E earnings of Rs 14.3/share and recommend a "BUY" with a target price of Rs 157 (upside of 32%) in 18 months.



Q1FY23 Result Update

Figures in Rs Million

Particulars	Q1FY23	Q1FY22	YoY %	Q4FY22	QoQ %	FY22	FY21	YoY%
Total Income	14,090.7	10,038.5	40.4%	12,188.3	15.6%	44,464.2	26,595.2	67.2%
Expenditure	12,143.1	8,462.4	43.5%	10,894.3	11.5%	38,130.6	21,511.9	77.3%
Material Consumed	10,272.1	6,792.8	51.2%	8,992.2	14.2%	31,691.2	15,827.4	100.2%
(as a % of Total Income)	72.9%	67.7%	523 Bps	73.8%	(88)Bps	71.27%	59.51%	1,176 Bps
Employees Cost	471.0	358.6	31.3%	417.7	12.8%	1,587.2	1,321.7	20.1%
(as a % of Total Income)	3.3%	3.6%	(23)Bps	3.4%	(8)Bps	3.6%	5.0%	(140)Bps
Changes in Inventories & WIP	(15.4)	(73.5)	-79.0%	49.9	-130.9%	(353.2)	261.9	-234.9%
(as a % of Total Income)	-0.1%	-0.7%	62 Bps	0.4%	(52)Bps	-0.8%	1.0%	(178)Bps
Other Expenses	1,415.4	1,384.5	2.2%	1,434.5	-1.3%	5,205.4	4,100.9	26.9%
(as a % of Total Income)	10.0%	13.8%	(375)Bps	11.8%	(172)Bps	11.7%	15.4%	(371)Bps
EBITDA	1,947.6	1,576.1	23.6%	1,294.0	50.5%	6,333.6	5,083.3	24.6%
EBITDA Margin (%)	13.8%	15.7%	(188)Bps	10.6%	321 Bps	14.2%	19.1%	(487)Bps
Depreciation	374.4	291.9	28.3%	304.9	22.8%	1,208.8	1,101.2	9.8%
EBIT	1,573.2	1,284.2	22.5%	989.1	59.1%	5,124.8	3,982.1	28.7%
Other Income	112.2	33.3	236.9%	116.9	-4.0%	267.3	157.9	69.3%
Interest Expense	88.5	76.1	16.3%	68.9	28.4%	290.9	338.8	-14.1%
Hedging Cost & Foreign Exchange	(7.7)	(63.1)		(73.7)		(222.2)	(102.4)	
Profit Before Tax	1,604.6	1,304.5	23.0%	1,110.8	44.5%	5,323.4	3,903.6	36.4%
Income Tax	345.5	261.4	32.2%	208.1	66.0%	1,052.0	780.9	34.7%
Effective Tax Rate (%)	21.5%	20.0%		18.7%		19.8%	20.0%	
Non-Controlling Interest								
Profit After Tax (PAT)	1,259.1	1,043.1	20.7%	902.7	39.5%	4,271.4	3,122.7	36.8%
PAT Margins (%)	8.9%	10.4%	(146)Bps	7.4%	153 Bps	9.6%	11.7%	(214)Bps
Diluted EPS	3.3	3.0	10.2%	2.4	39.7%	11.8	9.1	30.7%

Source: Company Data, SKP Research



Segmental Result & Operational Matrix

Figures in Rs Million

	0.177.00	0.177.00		o				37.300
Particulars	Q1FY23	Q1FY22	YoY %	Q4FY22	QoQ %	FY22	FY21	YoY%
Segment Revenue								
Carbon Black	13,739.0	9,878.1	39.1%	11,921.3	15.2%	43,534.2	25,922.7	67.9%
Pow er	530.6	336.7	57.6%	447.1	18.7%	1,673.3	1,307.0	28.0%
Gross Sales	14,269.6	10,214.8	39.7%	12,368.4	15.4%	45,207.5	27,229.7	66.0%
Less: Inter Segment Revenue	178.9	176.3	1.5%	180.1	-0.7%	743.3	634.5	17.1%
Total Net Sales	14,090.7	10,038.5	40.4%	12,188.3	15.6%	44,464.2	26,595.2	67.2%
Segment EBIT								
Carbon Black	1,834.8	1,800.9	1.9%	1,386.3	32.4%	6,320.7	4,946.0	27.8%
Pow er	312.7	172.0	81.8%	260.2	20.2%	971.6	710.9	36.7%
Total EBIT	2,147.5	1,972.9	8.8%	1,646.5	30.4%	7,292.3	5,656.9	28.9%
Segment Margin (%)								
Carbon Black	13.4%	18.2%	(488)Bps	11.6%	173 Bps	14.5%	19.1%	(456)Bps
Pow er	58.9%	51.1%	785 Bps	58.2%	74 Bps	58.1%	54.4%	367 Bps

Particulars	Q1FY23	Q1FY22	YoY %	Q4FY22	QoQ %	FY22	FY21	YoY%
Operational Matrix- Carbon Black								
Domestic (MT)	77,097	73,074	5.5%	77,015	0.1%	3,08,629	2,82,877	9.1%
Export (MT)	32,280	36,350	-11.2%	35,437	-8.9%	1,45,559	1,06,384	36.8%
Sales Volume (MT)	1,09,377	1,09,424	0.0%	1,12,452	-2.7%	4,54,188	3,89,261	16.7%
Net Realisation (Rs./Tonne)	1,25,611	90,274	39.1%	1,06,012	18.5%	95,851	66,595	43.9%

Source: Company Data, SKP Research



Risks & Concerns

Risk of adverse raw material price movement

▶ CBFS, which is the key raw material for PCBL, is directly linked to international crude oil prices and is mainly imported from USA. Currently, international oil prices are subject to frequent volatility while the prices of finished CB are revised every quarter. Therefore, any unfavorable movement in CBFS prices and inability to completely pass it on to end consumers will have an adverse impact on the PCBL's margins. Any decline in coal tar price in Chinese markets poses risk to margins as well.

Delay in revival of global carbon black demand

▶ Improvement in profitability is highly dependent on revival in demand for CB. In case of sluggish demand, Chinese manufacturers are expected to push their products in international markets to keep their plants running. This may deteriorate profitability of Indian manufacturers.

Fortunes linked with cyclical tyre industry

▶ PCBL's fortunes are highly dependent on the tyre industry, which is vulnerable to the cyclicality of the automobile sector. ~70% CB finds application in the manufacture of tyres for the automobile sector. Although diversification into power has helped the Company improve its profitability, the plant load factor of power plants is directly linked with operating rates of CB as power is produced using waste heat generated during the manufacturing process.

Capacity addition from Epsilon Carbon and Balkrishna Industries remains an overhang

- ▶ Epsilon Carbon Private Limited (Epsilon Carbon), among India's leading coal tar derivatives manufacturer, has planned to set up an integrated 1,80,000 MTPA CB capacity in two phases at Bellary, Karnataka with an investment of Rs 9 bn. The first phase of 1,15,000 MTPA is already commissioned at an investment of ~Rs 5.5 bn. During the second phase the company has planned to commission additional 65,000 MTPA capacity at an investment of ~Rs 3.5 bn, taking total CB capacity to ~1,80,000 MTPA. The Anthracene oil generated in the coal tar distillation process is used as a clean feedstock in the CB unit, thus, bringing both cost efficiency and consistent quality. Gradually over time, Epsilon Carbon plans to further expand its CB capacity to a total of 3,00,000 MTPA. Thus, at 3,00,000 MTPA capacity, it will be India's largest single location CB plant.
- Balkrishna Industries is also enhancing its CB capacity from 1,15,000 MTPA to 2,00,000 MTPA which is expected to be commissioned by H1FY23. Thus, capacity addition by a new entrant and existing player poses a risk of under-utilization of existing domestic CB capacities.



Source: Company, SKP Research

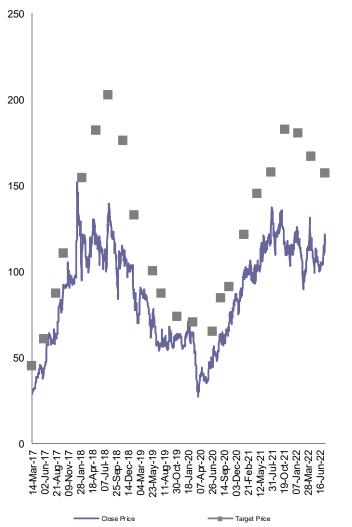
Exhibit: Income Statemen	nt		Figures in	Rs Million	Exhibit: Balance Sheet			Figuresin	Rs Million
Particulars	FY21	FY22	FY23E	FY24E	Particulars	FY21	FY22	FY23E	FY24E
Total Income	26,595.2	44,464.2	60,815.5	68,476.4	Share Capital	344.7	377.5	377.5	377.5
Growth (%)	-18.0%	67.2%	36.8%	12.6%	Reserve & Surplus	18,927.0	25,671.6	28,520.9	31,639.5
Expenditure	21,511.9	38,130.6	53,512.5	59,782.9	Shareholders Funds	19,271.7	26,049.1	28,898.4	32,017.0
Material Cost	15,837.0	31,691.2	43,963.6	49,267.4	Total Debt	5,616.6	6,839.9	7,089.9	6,839.9
Change in inventories	252.3	(353.2)	-	-	Deferred Tax	2,714.7	2,763.0	2,763.0	2,763.0
Employee Cost	1,321.7	1,587.2	2,067.7	2,225.5	Liabilities & Prov	9,497.8	11,901.5	14,668.5	14,540.9
Admin & Other Exp.	4,100.9	5,205.4	7,480.3	8,289.1	Total Liabilities	37,100.8	47,553.5	53,419.7	56,160.8
EBITDA	5,083.3	6,333.6	7,303.1	8,693.6					
Depreciation	1,101.2	1,208.8	1,341.4	1,753.5	Net Block inc. Capital WIP	19835.0	20372.7	27231.3	27977.7
EBIT	3,982.1	5,124.8	5,961.7	6,940.0	Non Current Investments	2,202.8	4,830.0	4,830.0	4,830.0
Other Income	157.9	267.3	272.6	275.4	Non-Current Assets	15,063.0	22,350.8	21,358.4	23,353.1
Interest Expense	338.8	290.9	313.4	313.4	Inventories	4,448.4	6,039.1	6,957.1	7,488.6
Foreign currency impact	(102.4)	(222.2)	-	-	Sundry Debtors	7,075.3	11,051.0	12,608.7	14,031.4
Profit Before Tax (PBT)	3,903.6	5,323.4	5,920.9	6,902.0	Cash & Bank Balance	2,189.6	1,086.9	807.3	847.8
Income Tax	780.9	1,052.2	1,184.2	1,518.4	Other Current Assets	840.2	675.5	487.4	487.4
Profit After Tax (PAT)	3,122.7	4,271.2	4,736.7	5,383.5	Current Investments	-	3,000.4	-	-
Diluted EPS	18.1	11.3	12.5	14.3	Total Assets	37,100.8	47,553.5	53,419.7	56,160.8
Exhibit: Cash Flow Statem	ent		Figures in	Rs Million	Exhibit: Ratio Analysis				
			9		Extribite Hatto / Hitalyois				
Particulars	FY21	FY22	FY23E	FY24E	Particulars	FY21	FY22	FY23E	FY24E
Particulars Profit Before Tax (PBT)	FY21 3,903.6	FY22 5,323.4	FY23E 5,920.9	FY24E 6,902.0	Particulars Earning Ratios (%)	FY21	FY22	FY23E	FY24E
						FY21 19.1%	FY22 14.2%	FY23E 12.0%	FY24E 12.7%
Profit Before Tax (PBT)	3,903.6	5,323.4	5,920.9	6,902.0	Earning Ratios (%)				
Profit Before Tax (PBT) Depreciation	3,903.6 1,101.2	5,323.4 1,208.8 290.9	5,920.9 1,341.4	6,902.0 1,753.5	Earning Ratios (%) EBITDA Margin (%)	19.1%	14.2%	12.0%	12.7%
Profit Before Tax (PBT) Depreciation Finance Costs	3,903.6 1,101.2 338.8	5,323.4 1,208.8 290.9 (2,340.7)	5,920.9 1,341.4 313.4 3,479.7	6,902.0 1,753.5 313.4	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%)	19.1% 11.7%	14.2% 9.6%	12.0% 7.8%	12.7% 7.9%
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital	3,903.6 1,101.2 338.8 (655.7)	5,323.4 1,208.8 290.9 (2,340.7)	5,920.9 1,341.4 313.4 3,479.7	6,902.0 1,753.5 313.4 (2,081.7)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%)	19.1% 11.7% 15.9%	14.2% 9.6% 16.5%	12.0% 7.8% 16.6%	12.7% 7.9% 17.8%
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid	3,903.6 1,101.2 338.8 (655.7) (660.0)	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7)	5,920.9 1,341.4 313.4 3,479.7	6,902.0 1,753.5 313.4 (2,081.7)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR)	19.1% 11.7% 15.9%	14.2% 9.6% 16.5%	12.0% 7.8% 16.6%	12.7% 7.9% 17.8%
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9)	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) - 5,368.8	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR)	19.1% 11.7% 15.9% 14.2%	14.2% 9.6% 16.5% 16.5%	12.0% 7.8% 16.6% 16.2%	12.7% 7.9% 17.8% 17.5%
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8)	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) - 5,368.8	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR) Diluted EPS	19.1% 11.7% 15.9% 14.2%	14.2% 9.6% 16.5% 16.5%	12.0% 7.8% 16.6% 16.2%	12.7% 7.9% 17.8% 17.5%
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows Capital Expenditure	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8)	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8 (1,699.5) (1,905.7)	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) - 5,368.8 (2,500.0)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR) Diluted EPS Cash EPS (CEPS) BVPS	19.1% 11.7% 15.9% 14.2% 18.1 11.7	14.2% 9.6% 16.5% 16.5% 11.3 8.1	12.0% 7.8% 16.6% 16.2% 12.5 9.0	12.7% 7.9% 17.8% 17.5% 14.3 9.6
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows Capital Expenditure Investments	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8) (981.1) 148.8	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8 (1,699.5) (1,905.7) (1,873.3)	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3 (8,200.0)	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) - 5,368.8 (2,500.0)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR) Diluted EPS Cash EPS (CEPS) BVPS Valuation Ratios (x)	19.1% 11.7% 15.9% 14.2% 18.1 11.7	14.2% 9.6% 16.5% 16.5% 11.3 8.1	12.0% 7.8% 16.6% 16.2% 12.5 9.0	12.7% 7.9% 17.8% 17.5% 14.3 9.6
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows Capital Expenditure Investments Others	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8) (981.1) 148.8	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8 (1,699.5) (1,905.7) (1,873.3)	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3 (8,200.0)	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) - 5,368.8 (2,500.0)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR) Diluted EPS Cash EPS (CEPS) BVPS Valuation Ratios (x)	19.1% 11.7% 15.9% 14.2% 18.1 11.7 111.8	14.2% 9.6% 16.5% 16.5% 11.3 8.1 69.0	12.0% 7.8% 16.6% 16.2% 12.5 9.0 76.6	12.7% 7.9% 17.8% 17.5% 14.3 9.6 84.8
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows Capital Expenditure Investments Others Investing Cash Flows	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8) (981.1) 148.8 (1,973.1)	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8 (1,699.5) (1,905.7) (1,873.3) (5,478.5)	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3 (8,200.0)	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) - 5,368.8 (2,500.0)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR) Diluted EPS Cash EPS (CEPS) BVPS Valuation Ratios (x) P/E	19.1% 11.7% 15.9% 14.2% 18.1 11.7 111.8	14.2% 9.6% 16.5% 16.5% 11.3 8.1 69.0	12.0% 7.8% 16.6% 16.2% 12.5 9.0 76.6	12.7% 7.9% 17.8% 17.5% 14.3 9.6 84.8
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows Capital Expenditure Investments Others Investing Cash Flows Changes in Equity	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8) (981.1) 148.8 (1,973.1)	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8 (1,699.5) (1,905.7) (1,873.3) (5,478.5) 3,901.0 481.6	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3 (8,200.0) - (8,200.0)	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) - 5,368.8 (2,500.0) - (2,500.0) - (250.0)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR) Diluted EPS Cash EPS (CEPS) BVPS Valuation Ratios (x) P/E Price/BVPS	19.1% 11.7% 15.9% 14.2% 18.1 11.7 111.8 6.6 1.1	14.2% 9.6% 16.5% 16.5% 11.3 8.1 69.0	12.0% 7.8% 16.6% 16.2% 12.5 9.0 76.6	12.7% 7.9% 17.8% 17.5% 14.3 9.6 84.8
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows Capital Expenditure Investments Others Investing Cash Flows Changes in Equity Inc / (Dec) in Debt	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8) (981.1) 148.8 (1,973.1) - (230.0)	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8 (1,699.5) (1,905.7) (1,873.3) (5,478.5) 3,901.0 481.6	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3 (8,200.0) - (8,200.0) - 250.0	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) - 5,368.8 (2,500.0) - (2,500.0) - (250.0)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR) Diluted EPS Cash EPS (CEPS) BVPS Valuation Ratios (x) P/E Price/BVPS EV/Sales	19.1% 11.7% 15.9% 14.2% 18.1 11.7 111.8 6.6 1.1	14.2% 9.6% 16.5% 16.5% 11.3 8.1 69.0	12.0% 7.8% 16.6% 16.2% 12.5 9.0 76.6 9.5 1.6 0.9	12.7% 7.9% 17.8% 17.5% 14.3 9.6 84.8 8.3 1.4 0.8
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows Capital Expenditure Investments Others Investing Cash Flows Changes in Equity Inc / (Dec) in Debt Dividend Paid (inc tax)	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8) (981.1) 148.8 (1,973.1) - (230.0) (1,206.4)	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8 (1,699.5) (1,905.7) (1,873.3) (5,478.5) 3,901.0 481.6 (1,887.3)	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3 (8,200.0) - (8,200.0) - 250.0 (1,887.4) (313.4)	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) 5,368.8 (2,500.0) (2,500.0) (250.0) (2,264.9)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR) Diluted EPS Cash EPS (CEPS) BVPS Valuation Ratios (x) P/E Price/BVPS EV/Sales EV/EBITDA	19.1% 11.7% 15.9% 14.2% 18.1 11.7 111.8 6.6 1.1 1.0 5.2	14.2% 9.6% 16.5% 16.5% 11.3 8.1 69.0 10.5 1.7 1.2 8.4	12.0% 7.8% 16.6% 16.2% 12.5 9.0 76.6 9.5 1.6 0.9 7.4	12.7% 7.9% 17.8% 17.5% 14.3 9.6 84.8 8.3 1.4 0.8 6.2
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows Capital Expenditure Investments Others Investing Cash Flows Changes in Equity Inc / (Dec) in Debt Dividend Paid (inc tax) Others	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8) (981.1) 148.8 (1,973.1) - (230.0) (1,206.4) (359.0)	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8 (1,699.5) (1,905.7) (1,873.3) (5,478.5) 3,901.0 481.6 (1,887.3) (328.3)	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3 (8,200.0) - (8,200.0) - 250.0 (1,887.4) (313.4)	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) 5,368.8 (2,500.0) (2,500.0) (250.0) (2,264.9) (313.4)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR) Diluted EPS Cash EPS (CEPS) BVPS Valuation Ratios (x) P/E Price/BVPS EV/Sales EV/EBITDA Market Cap/Sales (x)	19.1% 11.7% 15.9% 14.2% 18.1 11.7 111.8 6.6 1.1 1.0 5.2	14.2% 9.6% 16.5% 16.5% 11.3 8.1 69.0 10.5 1.7 1.2 8.4	12.0% 7.8% 16.6% 16.2% 12.5 9.0 76.6 9.5 1.6 0.9 7.4	12.7% 7.9% 17.8% 17.5% 14.3 9.6 84.8 8.3 1.4 0.8 6.2
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows Capital Expenditure Investments Others Investing Cash Flows Changes in Equity Inc / (Dec) in Debt Dividend Paid (inc tax) Others Financing Cash Flows	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8) (981.1) 148.8 (1,973.1) - (230.0) (1,206.4) (359.0) (1,795.4)	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8 (1,699.5) (1,905.7) (1,873.3) (5,478.5) 3,901.0 481.6 (1,887.3) (328.3) 2,167.0	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) - 9,871.3 (8,200.0) - (8,200.0) - 250.0 (1,887.4) (313.4) (1,950.9)	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) 5,368.8 (2,500.0) (2,500.0) (250.0) (2,264.9) (313.4) (2,828.3)	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) ROE (%) Per Share Data (INR) Diluted EPS Cash EPS (CEPS) BVPS Valuation Ratios (x) P/E Price/BVPS EV/Sales EV/EBITDA Market Cap/Sales(x) Balance Sheet Ratios	19.1% 11.7% 15.9% 14.2% 18.1 11.7 111.8 6.6 1.1 1.0 5.2 0.8	14.2% 9.6% 16.5% 16.5% 11.3 8.1 69.0 10.5 1.7 1.2 8.4 1.0	12.0% 7.8% 16.6% 16.2% 12.5 9.0 76.6 9.5 1.6 0.9 7.4 0.7	12.7% 7.9% 17.8% 17.5% 14.3 9.6 84.8 8.3 1.4 0.8 6.2 0.7
Profit Before Tax (PBT) Depreciation Finance Costs Chg. in Working Capital Direct Taxes Paid Other Charges Operating Cash Flows Capital Expenditure Investments Others Investing Cash Flows Changes in Equity Inc / (Dec) in Debt Dividend Paid (inc tax) Others Financing Cash Flows Net Cashflow	3,903.6 1,101.2 338.8 (655.7) (660.0) (198.7) 3,829.2 (1,140.8) (981.1) 148.8 (1,973.1) - (230.0) (1,206.4) (359.0) (1,795.4) 60.7	5,323.4 1,208.8 290.9 (2,340.7) (1,035.7) (235.9) 3,210.8 (1,699.5) (1,905.7) (1,873.3) (5,478.5) 3,901.0 481.6 (1,887.3) (328.3) 2,167.0 (100.7)	5,920.9 1,341.4 313.4 3,479.7 (1,184.2) 9,871.3 (8,200.0) - (8,200.0) - 250.0 (1,887.4) (313.4) (1,950.9) (279.6)	6,902.0 1,753.5 313.4 (2,081.7) (1,518.4) 5,368.8 (2,500.0) (2,500.0) (250.0) (2,264.9) (313.4) (2,828.3) 40.5	Earning Ratios (%) EBITDA Margin (%) PAT Margins (%) ROCE (%) Per Share Data (INR) Diluted EPS Cash EPS (CEPS) BVPS Valuation Ratios (x) P/E Price/BVPS EV/Sales EV/EBITDA Market Cap/Sales(x) Balance Sheet Ratios Debt - Equity Current Ratio	19.1% 11.7% 15.9% 14.2% 18.1 11.7 111.8 6.6 1.1 1.0 5.2 0.8	14.2% 9.6% 16.5% 16.5% 11.3 8.1 69.0 10.5 1.7 1.2 8.4 1.0	12.0% 7.8% 16.6% 16.2% 12.5 9.0 76.6 9.5 1.6 0.9 7.4 0.7	12.7% 7.9% 17.8% 17.5% 14.3 9.6 84.8 8.3 1.4 0.8 6.2 0.7

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Exhibit: Recommendation - History Table and Chart

Date	Rating	Issue Price	Target Price	Upside Potential	Period (months)
14-Mar-17	BUY	28	45	61%	18
01-Jun-17	BUY	44	61	39%	18
22-Aug-17	BUY	61	88	45%	18
06-Oct-17	BUY	91	111	21%	12
12-Feb-18	BUY	111	155	40%	18
14-May-18	BUY	117	182	56%	18
02-Aug-18	BUY	123	203	65%	18
12-Nov-18	BUY	110	176	61%	15
24-Jan-19	BUY	80	133	66%	18
31-May-19	BUY	79	101	28%	15
26-Jul-19	BUY	58	88	52%	18
05-Nov-19	BUY	63	74	18%	15
21-Feb-20	BUY	65	71	8%	18
03-Jul-20	BUY	50	65	30%	15
28-Aug-20	BUY	63	85	35%	15
19-Oct-20	BUY	68	91	34%	12
25-Jan-21	BUY	95	122	28%	18
22-Apr-21	BUY	103	145	41%	18
27-Jul-21	BUY	124	158	27%	18
28-Oct-21	BUY	116	183	58%	18
22-Jan-22	BUY	117	181	55%	18
21-Apr-22	BUY	118	167	42%	18
25-Jul-22	BUY	119	157	32%	18



Source: SKP Research

Source: BSE, SKP Research



Notes:

The above analysis and data are based on last available prices and not official closing rates. SKP Research is also available on Bloomberg and Thomson First Call.

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